



# ACADEMIA DE ESPAÑOL Spanish Simplified since 1998



## THE AE SCHOOL IS ACCREDITED BY AND IS AN OFFICIAL PARTNER OF











# **;BIENVENIDOS A AE!**

Founded in 1998, Academia de Español (AE) is an award-winning Spanish language institution that offers the very best in an extensive array of services linked to the Spanish language industry in India. Our team is comprised of experienced Academicians, native Translators and Interpreters fully committed to their goal of popularising Spanish among the Indian community.

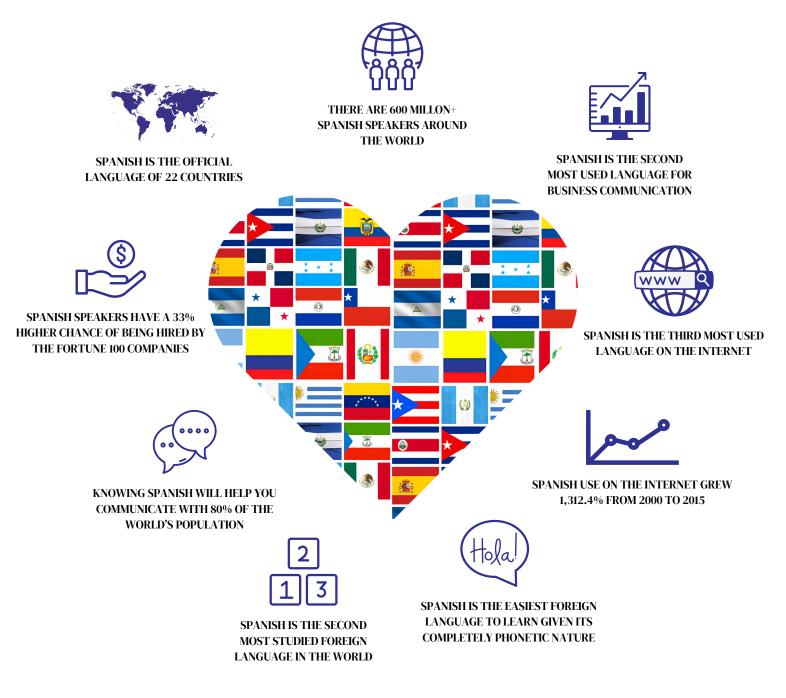
As an official F.I.D.E.S.C.U and SIELE accredited school with over two decades of teaching experience, we welcome 3000+ students per annum virtually and at our schools in Andheri, Bandra, Borivali, Chembur, Thane & Navi Mumbai. We offer a diverse portfolio of B2B and B2C solutions including Personalised Spanish Training, Sworn and Certified Translations, Interpretation, Business Spanish Courses, E-Learning, Study Abroad Programs and Dubbing.

"We started teaching Spanish in 1998 with the goal of promoting the Spanish language and culture in India by offering high quality courses at reasonable prices. Through our vibrant atmosphere and passionate teaching and administrative team, you get much more than just great education, you learn a new way of life."

Dinesh & Vidya Govindani, Founders



# SPANISH AROUND THE WORLD



# WHY CHOOSE AE?

Here are some of the reasons why AE is considered India's best Spanish school...



#### ACCREDITED BY F.I.D.E.S.C.U AND SIELE

AE is an official center accredited by the F.I.D.E.S.C.U and SIELE foundations; the two Spanish governmental institutions dedicated to promoting the teaching of Spanish language and culture globally. This ensures our methodology and installations are always updated and at par with the international standards.



Ever since we opened our doors in 1998, our philosophy has always been centered around one-to-one interaction with maximum flexibility, which results in a smoother and more effective learning experience for students of all ages.



Our team of experienced trainers are available at our schools for you to learn at any day and any time between 10am and 7pm during the week and 10am to 2pm on Sundays, so you don't lose a single day of progress.



In addition to their fantastic academic backgrounds and many years of experience, our faculty is dynamic, open-minded, friendly and incredibly motivated. Trainers are selected based on their training, interpersonal skills, patience and -most importantly- their passion for teaching.

## **DID YOU KNOW?**

AE is India's most popular Spanish school for maximum number of students enrolled in a year amongst private institutions nationwide. Source: Instituto Cervantes



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#### MULTIPLE SCHOOL LOCATIONS

Our Spanish schools are located in prime locations across the city: Andheri, Bandra, Borivali, Chembur, Thane & Navi Mumbai, all of which are easily accessible by rail, road or metro, making traveling to our schools affordable and convenient.



#### **SCHOOL FACILITIES & SERVICES**

- Multimedia room
- · Lifetime library access to books and DVDs
- · Weekly extra-academic activities
- Specialized courses for IB and IGCSE students
- Short and long-term *Study Spanish in Spain* programs to take your Spanish to the next level



#### **OUR SPANISH COURSES**

We offer a wide range of high-quality Spanish courses to suit your schedule at fair prices. These are open for enrolment throughout the year for all levels of the CEFR and are internationally certified.



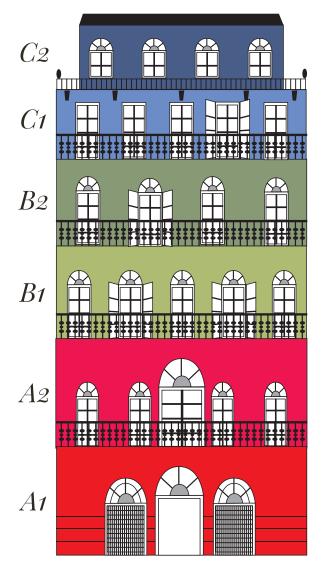
As part of our Spanish courses, we offer our students exciting activities every week that include movie screenings, cultural workshops and seminars. We try to differentiate them as much as possible, mixing a bit of culture with fun, there's something for everyone!

# **OUR COURSE PLAN**

## In accordance with the CEFR (Common European Framework of Reference for Languages)

Our team can aid in complete language development from the basic up to the advanced level through total language immersion, encouraging the student to communicate and further explore all elements of the Spanish culture.

Our Casa Framework below provides a clear guideline on the Spanish learning process.



#### FLOOR 6 - LEVEL C2

By the end of this course the candidate can interact without any restrictions or difficulties. They can conveniently argue or present their opinion and can easily understand the nuances of the language. Here, the candidate can communicate with fluency and sophistication like a bilingual speaker.

#### FLOOR 5 - LEVEL C1

By the end of this course the candidate is able to interact with native speakers with a good degree of fluency, hence enabling natural communication amongst each other. The candidate is able to translate, sub-title and interpret texts from Spanish to English and vice-versa fluently, provided they are within the candidate's area of expertise.

#### FLOOR 4 - LEVEL B2

By the end of this course the candidate is able to read, write and speak Spanish in all seventeen tenses. Here, the candidate is able to communicate with an advanced degree of fluency alongside developing greater understanding at an academic level.

#### FLOOR 3 - LEVEL B1

By the end of this course the candidate is able to read, write and speak Spanish in eleven tenses. Here, the candidate is able to understand the gist of academic texts, talk about ambitions, make requests, explain opinions or plans and deal with most travel situations in Hispanic countries.

#### FLOOR 2 - LEVEL A2

By the end of this course the candidate is able to read, write and speak Spanish in seven tenses including the Simple Past Tense, Imperative Tense, Simple Future Tense and the Present Perfect Tense. Here, the candidate is able to express familiar concepts and read and write general texts of personal interest.

#### FLOOR 1 - LEVEL A1

By the end of this course the candidate is able to read, write and speak Spanish in the following two tenses: Present Indicative Tense and Present Continuous Tense. Here, the candidate is able to communicate using the language in a basic way in circumstances concerning immediate needs and day to day situations as a tourist.

# **OUR SPANISH COURSES**

#### OUR MOST POPULAR COURSE

## GENERAL SPANISH COURSE

This is our most chosen course and is great for students who want to progress swiftly through our immersive, result driven oneon-one training methodology. Students can book lessons as per their preferred schedule at anytime during the school opening hours.

Lessons per week: 1 - 5

Lesson duration: 90 minutes

Available between: 10am to 7pm (Mon - Sat) 10am to 2pm (Sundays)

 Course duration: 60 hours

 Course limit: 6 months

 Course price: ₹17,000 each (A1 | A2 | B1)

 ₹19,000 (B2)

 ₹22,000 each (C1 | C2)

## VIRTUAL GROUP SPANISH COURSE

Our virtual Spanish course is intended to suit students that live away from the city and would like to learn Spanish from the comfort of their homes via our interactive live online group courses. These are available for all levels of Spanish and are no different in curriculum or quality than our in person lessons.

#### Lessons per week: 2 / 3

Lesson duration: 90 minutes

Schedule: 8:30am-10am / 7pm-8:30pm (MWF) 11am-12:30pm (Sat & Sun)

Course duration: 60 hours Course methodology: Group classes via Zoom Course price: ₹17,000 each (A1 | A2 | B1) ₹19,000 (B2) ₹22,000 each (C1 | C2)

## GENERAL SPANISH WEEKEND COURSE

This course is ideal for students who work or study during the week and can only dedicate the weekends to learning Spanish. Our personalised one-on-one lessons are dynamic and ensure students progress in the most efficient and fast track manner.

#### Lessons per week: 2

Lesson duration: 90 minutes

Available between: 10am to 7pm (Saturdays) 10am to 2pm (Sundays)

 Course duration: 60 hours

 Course limit: 6 months

 Course price: ₹17,000 each (A1 | A2 | B1)

 ₹19,000 (B2)

 ₹22,000 each (C1 | C2)

#### FOR STUDENTS WITH FLUCTUATING

**SCHEDULES** 

## VIRTUAL PRIVATE SPANISH COURSE

Our virtual private Spanish course is perfect for students that would like to learn Spanish one-on-one from the comfort of their homes at their preferred days and timings from anywhere in the world. These are available for all levels of Spanish and are no different in curriculum or quality than our in-person lessons.

Lessons per week: 1-5

Lesson duration: 90 minutes

Available between: 8am to 8pm (Mon - Sat) 8am to 3pm (Sundays)

Course duration: 30 hours Course methodology: One-on-one via Zoom Course price: ₹26,000 each (A1 | A2 | B1) ₹38,000 each (B2 | C1 | C2)

# **OUR SPANISH COURSES**

#### **IB / IGCSE CLASSES**

This plan is optimal for students pursuing the Spanish PYP, MYP, Ab Initio, Spanish B SL, Spanish B HL or IGCSE courses in school. Students are assigned an AE certified IB trainer who designs and executes tailor made plans customised to their homework and exam preparation requirements to excel in the subject in school.

Lessons per week: 1 - 3 Lesson duration: 60 minutes Available between: 10am to 7pm (Mon - Sat) 10am to 2pm (Sundays) Minimum package: 30 hours Course methodology: One-on-one lessons at AE / Virtually

Course price: ₹45,000\*

#### AVAILABLE A2 LEVEL ONWARDS

## EXPRESS SPANISH COURSE

This course is ideal for students who have previous knowledge of Spanish and would like to brush up their grammar and conversation skills to appear for an international exam or continue learning the further levels post revision.

Lessons per week: 1 - 5 Lesson duration: 90 minutes Available between: 10am to 7pm (Mon - Sat) 10am to 2pm (Sundays)

Course duration: 15 hours Course methodology: One-on-one lessons Course price: ₹10,000

#### **SPANISH FOR KIDS**

In this program, young learners aged 4 – 8 embark on an exciting journey into the richness of the Spanish language. Our curriculum is designed to introduce children to the fundamentals of Spanish from scratch in a playful and interactive manner though catchy songs, delightful poems, day-to-day vocabulary, and engaging quizzes.

Lessons per week: 1 - 5 Lesson duration: 60 minutes Available between: 10am to 7pm (Mon - Sat) 10am to 2pm (Sundays) Course duration: 30 hours Course methodology: One-on-one lessons

Course price: ₹17,000

#### **AVAILABLE A2 LEVEL ONWARDS**

#### **CONVERSATION CLASSES**

This course is designed for students who want to practice and improve their conversation skills further for employment or travel purposes. These cover a range of activities to practice expressing yourself with confidence and fluency in specific real life situations.

Lessons per week: 1 - 3 Lesson duration: 60 minutes Available between: 10am to 7pm (Mon - Sat) 10am to 2pm (Sundays) Course duration: 10 hours Course methodology: One-on-one lessons Course price: ₹15,000

\*Private IB classes are priced at ₹60,000 (30 hour package) for students having chosen the **Spanish B SL** / **Spanish B HL** subject in school. \*Private IB / IGCSE classes are priced at ₹60,000 (30 hour package) for students opting for home lessons.

# WHAT'S INCLUDED?

Academia de Español takes pride in having helped over 60,000 students of different backgrounds and age groups achieve proficiency in Spanish at affordable prices, ensuring that students get full value for the price they pay. All our courses are open for registration throughout the year and our course prices include:



Our coursebooks have been written as a teaching tool by our founder Mr. Dinesh Govindani, who has extensive knowledge of the language given his experience of over 30 years in the field of teaching. They are specially illustrated presentations comprising of various dialogues based on natural situations with grammar modules and practice exercises, all bound within a creative context. *Español Hecho Fácil* (Spanish Made Easy) is a series of textbooks exclusively designed for AE and is ideal for teaching Spanish to students of all levels and ages.



AE is an accredited examination center of the Spanish government entity F.I.D.E.S.C.U (Fundación para la Investigación y Desarrollo para la Cultura Española) conducting the D.I.E examinations under the Spanish education ministry, thus offering the International Diploma in Spanish. We also conduct the international SIELE examinations by the Instituto Cervantes and our certification is globally accepted. They can be presented to formal educational and employment entities including business schools and corporate companies nationally or internationally.



Students studying at an AE center have lifetime free access to our in-house libraries with more than 1,000 books including novels, literature books, story books, dictionaries, grammar books with various exercises and much more. Our schools are also equipped with a video-tech library with 20+ interactive learning programs, movies and music CDs which can be used with a PC at our premises. These serve as great help to students looking to grasp more knowledge of the language and familiarize themselves with the Spanish culture and accent, or to stay in touch with Spanish even after their learning is complete.



At AE there is always something fun going on inside the classroom. We offer several activities every month to have a fully immersive experience for our students. Some of these activities include movie screenings and discussions, gastronomy workshops, cultural seminars, and interactive board games. Our teachers are always designing new ways to improve your Spanish in an entertaining and enjoyable manner, making sure that you enjoy while you learn!

# TAX

Our pricing is inclusive of taxes, so you only pay what our rate card displays and nothing over and above. Students are provided with receipts upon their payment for our courses along with an automated ID card that must be swiped upon entry and exit to our schools.

## **STUDY SPANISH IN SPAIN**

Our Short-Term Study Spanish in Spain programs, specially designed with our Spanish collaborators allow you to reside in one of the most beautiful countries in the world, improve your language skills and gain fundamental exposure to the cultural diversity therein. These courses can be booked for all levels of Spanish post completion of the A2 course at AE and ensure our students have the opportunity to open themselves up to a new language in a new world with new adventures, new friends, new challenges and new experiences.

#### HISPANIA VALENCIA

Hispania Valencia is located in the Mediterranean coast of Spain and is one of the most popular European student destinations thanks to the perfect combination of its warm climate, its beautiful beaches, countless artistic expressions, excellent gastronomy and an endless day and nightlife, not forgetting the excellent lifestyle quality to price ratio.

#### AIL MADRID

AIL Madrid is located in the Spanish capital and is an ideal destination for students looking for the perfect mix of culture, history, cuisine, and nightlife. Madrid has something to offer to everyone, from its stunning architecture, world- renowned art galleries, and vibrant nightlife to its lively street markets and traditional tapas bars.

#### **DURATION**

Students can opt between timelines of 4 to 12 weeks.

In order to complete a level and obtain an international diploma for the level studied at either of our collaborating schools, attending a 12-week program is mandatory.

#### WHAT'S INCLUDED?

- Intensive Spanish language lessons 20 hours / week.
- Full board accommodation with Spanish family.
- Study material
- Guided city tours
- Access to computers with internet and Wi-Fi at school.
- Evening activities such as Tapas gatherings, Flamenco shows and Salsa workshops.
- An international diploma at the end specifying the hours and level of Spanish studied / completed.

#### PRICING

- A four-week program at Hispania Valencia is priced at  $\epsilon_{1600}^{*}(\mathfrak{T}_{1,60,000}$  approximately) and the same at AIL Madrid is priced at  $\epsilon_{1900}^{*}(\mathfrak{T}_{1,90,000}$  approximately.
- \* All figures in rupees are approximate and are subject to change.
- \* The mentioned cost does not include airfare and visa formalities.

# **OTHER SERVICES**

Our additional services range from sworn translations to business interpreting, commercial and technical translations, dubbing and subtitling of movies, commercials and web series. With our network of qualified and experienced native translators and interpreters, we are able to provide clients with high quality and accurate results for all their business communication needs. AE has been providing its translation and interpretation services to various clients in numerous domains including IT, Software Services, Textile, Manufacturing, Retail, Media, Banking, Pharma and Life Sciences.

## SWORN & CERTIFIED TRANSLATION

AE lends its sworn and certified translation services at competitive rates for clients looking to translate legal documents for visa purposes in order to pursue higher education or seek employment in Spanish speaking countries.

We also provide technical translations of data sheets, user manuals, contracts, medical documents for major corporate giants of different sectors to facilitate negotiations with the Spanish speaking world.

## **SUBTITLING**

We specialize in subtitling of Bollywood films that are released in the international market and work with the most renowned production and distribution studios in India.

Our in-house captioners are highly skilled native linguists, using the most up-to-date specialized softwares and industry-standard guidelines providing subtitles for short films, television series, corporate videos and advertisements.

#### **INTERPRETATION**

Our team of native interpreters offer simultaneous and consecutive interpretation services at affordable prices for clients holding bilingual or multilingual conferences, events, seminars, audits or business meetings via video / telephone conferencing or via face-to-face rendezvous.

In order to obtain an interpretation quote, we can be reached out via email at team@academiaespanol.com or via telephone at 937 22 505 33.

## **DUBBING**

Dubbing being one of the more popular forms of post-production is the process of recording and replacing voices on a motion picture from the source language to the desired target language.

At AE, we are professionals with over 30 years of experience in dubbing corporate videos, movies, radio and television commercials, e-learning content, documentaries and much more into Spanish at fair prices.

PLEASE CONTACT US FOR MORE INFORMATION AND QUOTATIONS ON OUR TRANSLATION, INTERPRETATION, SUBTITLING AND DUBBING SERVICES.

# **OUR SCHOOLS**

Our schools are located in all major neighborhoods of the city; Andheri, Bandra, Borivali, Chembur, Thane and Navi Mumbai, where our students can benefit from learning Spanish in our modern facilities with clean, bright and open spaces. Our in-house libraries enable students to practice their language skills to perfect their base and further explore the cultural aspects of the Spanish speaking world. Our state of the art classrooms are fully equipped with a projector, interactive whiteboards, air conditioning and Wi-Fi facilities to make your Spanish learning journey smooth and hassle free.



# **DISCOVER OUR SCHOOLS**

Academia de Español, with its 2+ decade experience in the field of Spanish currently has its schools at Andheri, Bandra, Borivali, Chembur, Thane and Navi Mumbai, helping 3000+ students annually with their language needs. When you study Spanish at AE, you don't just get the best Spanish language lessons in town, you also get an unforgettable learning experience to remember for a lifetime. Visit us today to discover the AE experience at a location closest to you!

#### **ANDHERI - HEAD OFFICE**

Address: Abdulla Manzil, A Wing, First Floor, J.P. Road, Next to Andheri Sports Complex, Andheri (West), Mumbai - 400058. Mobile: 937 22 50 533 | 982 00 76 770

#### BANDRA

Address: Nav Megdhoot, C Wing, 2nd Floor, Linking Road, Opposite Vijay Sales, Bandra (West), Mumbai - 400050. Mobile: 976 99 11 871

#### BORIVALI

Address: Dwarkesh Apartments, A Wing, Ground Floor, L. T Road, Opposite Om Jewellers, Borivali West, Mumbai - 400092. Mobile: 965 34 86 474

## **CHEMBUR**

Address: Charisma Center, 1st Floor, 19th Road, Next to Starbucks Coffee, Chembur (East), Mumbai - 400071. Mobile: 900 48 25 906

#### THANE

Address: Lotus Plaza, 2nd Floor, Gokhale Road, Naupada, Next to Naupada Telephone Exchange, Thane (West), Thane - 400602. Mobile: 976 98 41 881

## VASHI

Address: Arenja Corner, A Wing, 2nd Floor, Palm Beach Road, Sector 17, Vashi, Navi Mumbai - 400703. Mobile: 937 22 50 533



Mon to Sat 10am to 7pm Sundays 10am to 2pm



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